

TOMÁS GALLI DE AMORIM

tomasgallideamorim@gmail.com
Tel: +55 (11) 94949-1976

Avenida Paulista, 2518 - apt. 31
São Paulo, SP 01310-300

Work Experience

INTERNATIONAL EDUCATION & PHILANTHROPY

Independent Consultant (São Paulo, Brazil – 2013-present)

- Carry out research for historian and *O Globo* columnist Prof. Kenneth Maxwell on upcoming books and articles.
- Advised Swiss-based foundation Mitteleuropa-Stiftung (Central Europe Foundation) on scholarships at leading universities in Brazil, Chile, Colombia, Mexico and the United States for underprivileged master's and PhD students from throughout Latin America.
- Counsel and provide logistical support to American private philanthropist making donations to Brazilian social and educational causes.
- Provide guidance to talented Brazilian high school students applying to colleges in the United States and Canada. Mentor them upon acceptance.

HARVARD UNIVERSITY - DAVID ROCKEFELLER CENTER FOR LATIN AMERICAN STUDIES

Program Officer, Brazil Office (São Paulo, Brazil – 2006-2012)

- Inaugural deputy manager of Harvard University's office in São Paulo. Led the physical set-up in Brazil, including original design of the office and execution of the renovations. Enhanced collaborative research and learning between professors and students and their counterparts throughout Brazil. Helped Harvard students locate study abroad programs, internships and research opportunities. Recruited Brazilian students and scholars. Organized high quality academic programs for diverse audiences.
- Faculty liaison, academic concierge and salesperson. Established relationships with Harvard professors to advance substantive research and teaching collaborations, often convincing them to engage with Brazil in the first place. Arranged meetings with business, government and NGO leaders. Provided support for conferences and courses. Negotiated access to and developed connections with archives, libraries, museums and field sites.
- Key member of team that drafted and steered proposal resulting in \$25 million gift to Harvard for an endowment for Brazil Studies. Engaged frequently with the donor in stewardship of this gift. Assisted with high-level strategy and cultivated benefactors of various ranges, both in the United States and in Brazil.
- Extensive volunteer management with Brazil Office's advisory board, composed of prominent intellectuals, donors and prospects. Co-built thorough custom database with thousands of records to fully track and cross-reference all constituencies and activities. Developed monthly email newsletter.
- Managed "Brazil and the 21st Century" global symposium at the Harvard Business School, convening a notable group of legislators and practitioners from the Brazilian private sector. Oversaw follow-up symposium in Brazil.
- Led team that organized President Dilma Rousseff's visit to Harvard University in 2012.

Program Manager & Research Associate (Cambridge, MA – 2004-2006)

- Advised students, faculty and visitors. Welcomed new Brazilian students to campus. Prepared pre-departure orientation activities and delivered "Brazil 101" presentations for those headed to Brazil. Helped increase number of students enrolled in Portuguese language courses.
- Found housing in Cambridge for visiting scholars from Brazil and assisted them in their adaptation to Harvard as well as everyday practical matters.
- Conceptualized and delivered first "Brazil Semester at Harvard" featuring an extensive series of seminars, workshops, conferences and other activities. Led all logistical planning, publicity and administration of events.
- Managed day-to-day operations of Brazil Studies Program including budgets, interns, website and publications.
- Proactively engaged professors and students from across Harvard's thirteen Schools to establish program activities in Cambridge. Leveraged support by enlisting institutional partners and event co-sponsors.

COUNCIL ON FOREIGN RELATIONS

Director of Western Hemisphere Affairs (New York, NY – 2002-2004)

- Project director and author of successful \$160,000 grant proposal to the Tinker Foundation for developing and maintaining institutional relationships with counterpart nonprofit membership organizations and think tanks focused on foreign affairs. Co-organized inaugural meeting in Buenos Aires and spearheaded subsequent meeting in New York with distinguished representatives from throughout the Americas.
- Staff leader director for the “White Oak Meeting on Crises in Latin America,” a private gathering in Florida of high-ranking policymakers and opinion leaders focused on re-thinking U.S. policy toward Latin America.
- Facilitated trips by CFR senior fellows, including setting up meetings in Brazil with then President Lula da Silva, cabinet members and legislators. Staff leader of Mexico trip by CFR members including meetings with then President Vicente Fox and stakeholders in government, business and the third sector.
- Head researcher for “Brazil Study Group”. Wrote successful proposal for grant from the Smith Richardson Foundation. Shepherded articles through publication, with substantial editing and copyediting.
- Gave speeches on U.S.-Latin American relations. Interacted with corporate members engaged in Canada.

Research Associate, Latin American Studies Program (New York, NY – 1999-2002)

- Organized events with senior officials from government, business, media, academia and civil society. Served as rapporteur. Selected, trained and supervised interns. Fielded press calls from national and international news organizations and orchestrated media rollouts. Assisted CFR Corporate Program special events.
- Prepared narrative and financial reports to the Tinker Foundation for \$240,000 grant.
- Conducted extensive research in English, Portuguese and Spanish for the Nelson & David Rockefeller Senior Fellow for Inter-American Studies and Program Director. Edited numerous books, op-eds, articles as well as book reviews in *Foreign Affairs* magazine. Traveled to Brazil and Portugal for fieldwork.
- Staff leader for the “Latin America Roundtable,” a series of seminars in NY and Washington that brought Latin American experts to address audiences on political and economic developments in the region. Managed the “Independent Task Force on Brazil,” which put forth recommendations on U.S. foreign policy toward Brazil.

Service & Boards

- Officer, Princeton Club of Brazil. (São Paulo & Rio de Janeiro – 2009-present)
- Admissions Interviewer, Princeton University Alumni Schools Committee. (São Paulo – 2007-present)
- Editorial Board Member, *Gale World Scholar: Latin America & The Caribbean* [Digital Encyclopedia of Latin American Culture and History], Gale-Cengage Learning. (Farmington Hills, MI – 2010)
- Selection Committee Member, Organization of American States (OAS) Scholarships, LASPAU-Academic and Professional Programs for the Americas. (Cambridge, MA – 2004-2005)

Education

PRINCETON UNIVERSITY

Bachelor of Arts in Sociology with a Certificate in Latin American Studies (Princeton, NJ – 1995-1999)

- Research Assistant to Dr. Peter T. Johnson, Bibliographer for Latin America, Spain & Portugal.
- Awarded the Spirit of Princeton Award for far-reaching extracurricular contributions to University life.

Recent Courses

- “Online Program in Professional Fundraising,” *Boston University Center for Professional Education*, 2015.
- “The Art of Editing Books: A Panorama of the Editorial Process,” *Espaço Revista Cult*, 2015.
- “Cultural Journalism: Practices, Needs and Possibilities,” *Espaço Revista Cult*, 2014.
- “Critical Reflections on the Contemporary City: São Paulo’s Urban Development,” *Escola São Paulo*, 2013.

Strengths & Skills

Native fluency in English, Portuguese and Spanish. Foreign service upbringing in Argentina, Brazil, Spain, Uruguay and Canada. Exceptional adaptability and cultural sensitivity. Proven relationship builder. Goal-driven leader and team player. Energetic with proven creativity and stamina. Outstanding editor.